Carolina Health Centers, Inc.
Organizational Performance Report - Pharmacy Program FY 2020

	June	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May
Total Prescriptions Filled	26,366	27,560	27,932	26,596	29,109	27,070	28,521	29,436	27,482	29,724		
CCP NW	13,779	14,243	14,717	13,780	15,122	14,294	14,947	15,231	14,151	15,462		
CCP Village	12,587	13,317	13,215	12,816	13,987	12,776	13,574	14,205	13,331	14,262		
Deliveries - All Sites	2,021	2,174	2,062	1,925	2,204	1,633	1,916	2,044	1,755	1,960		
Mail Order Rxs	94	84	99	90	132	104	108	110	102	145		
MTM - CCP Village	0	0	0	0	0	0	0	0	0	0		
MTM - CCP NW	0	0	0	0	0	0	0	0	0	0		
Prescriptions - FQHC	10,759	11,020	11,015	10,561	11,623	10,617	11,024	11,654	10,682	11,922		
Prescriptions - Retail	15,607	16,540	16,917	16,035	17,486	16,453	17,497	17,782	16,800	17,802		
Rx Capture Rate (CCP Only)	41.4%	40.1%	40.1%	38.6%	39.7%	38.6%	40.7%	39.7%	40.1%	41.5%		
Rx Capture Rate (CCP & Contract)	59.0%	57.8%	60.4%	59.8%	68.6%	68.1%	68.7%	67.1%	68.6%	69.0%		
Total Net Revenue	**$ 1,189,533**	**$ 1,193,181**	**$ 1,301,839**	**$ 1,274,168**	**$ 1,394,166**	**$ 1,334,535**	**$ 1,420,752**	**$ 1,375,244**	**$ 1,298,150**	**$ 1,508,589**	**$ -**	**$ -**
Gross Sales - Pharmaceuticals	$ 1,167,185	$ 1,169,521	$ 1,277,168	$ 1,251,191	$ 1,368,158	$ 1,310,565	$ 1,392,694	$ 1,350,652	$ 1,273,583	$ 1,485,960		
Margin - Pharmaceuticals	$ 445,434	$ 460,426	$ 534,788	$ 555,023	$ 611,689	$ 591,125	$ 615,937	$ 611,081	$ 562,772	$ 672,008		
Gross Sales - Merchandise	$ 22,348	$ 23,660	$ 24,671	$ 22,977	$ 26,008	$ 23,971	$ 28,058	$ 24,593	$ 24,567	$ 22,628		
Rx Purchases - CCP Village	$ 277,565	$ 285,757	$ 298,741	$ 253,290	$ 323,941	$ 225,026	$ 286,625	$ 298,335	$ 267,081	$ 349,847		
OTC Purchases - CCP Village							$ 17,261	$ 21,836	$ 13,446	$ 23,814		
Rx Purchases - CCP NW	$ 436,412	$ 480,512	$ 440,999	$ 462,399	$ 518,068	$ 442,390	$ 511,532	$ 482,477	$ 417,269	$ 534,970		
OTC Purchases - CCP NW							$ 20,670	$ 20,766	$ 20,701	$ 24,017		
Inventory - CCP Village				$ 275,979			$ 307,267			$ 350,161		
Inventory - CCP NW				$ 411,686			$ 420,234			$ 438,677		
Accounts Receivable	$ 436,807	$ 467,792	$ 503,236	$ 170,481	$ 773,550	$ 556,395	$ 731,834	$ 578,460	$ 556,235	$ 797,800	$ -	$ -
CCP Village	$ 180,166	$ 202,831	$ 221,372	$ 64,952	$ 334,337	$ 228,393	$ 288,331	$ 251,386	$ 258,044	$ 365,062		
CCP NW	$ 256,641	$ 264,961	$ 281,864	$ 105,528	$ 439,214	$ 328,002	$ 443,502	$ 327,074	$ 298,190	$ 432,738		
Site Delivery Returns	$ 3,640	$ 1,536	$ 2,432	$ 1,127	$ 2,002	$ 2,518	$ 764	$ 1,897	$ 474	$ 2,753	$ -	$ -
Acquisition Cost	$ 744	$ 280	$ 214	$ 303	$ 804	$ 186	$ 117	$ 255	$ 130	$ 583		
Lost Revenue	$ 2,897	$ 1,256	$ 2,218	$ 823	$ 1,198	$ 2,331	$ 647	$ 1,642	$ 344	$ 2,170		
Curant Health												
Revenue	$ 18,980	$ 60,634	$ 91,036	$ 48,074	$ 66,517	$ 102,711	$ (10,127)	$ 39,775	$ 35,496	$ 18,939		
Accounts Receivable	$ 41,048	$ 43,162	$ 17,316	$ 48,335	$ 75,982	$ 19,797	$ 37,742	$ 28,513	$ 24,264	$ 42,860		
CVS Revenue	$ -	$ -	$ 48,582	$ 48,514	$ 113,910	$ 82,495	$ 84,251	$ 104,885	$ 87,175	$ 92,599		
DIR Balance Total	$ 90,270	$ 110,200	$ 88,698	$ 84,611	$ 128,490	$ 140,472	$ 75,454	$ 96,107	$ 121,335	$ 136,210	$ -	$ -
CCP Village	$ 42,899	$ 52,582	$ 43,212	$ 41,130	$ 55,907	$ 79,681	$ 40,437	$ 51,331	$ 64,694	$ 73,627		
- Aetna	$ 10,036	$ 12,964	$ 12,421	$ 12,997	$ 17,274	$ 25,319	$ 10,764	$ 574	$ 839	$ 120		
- CVS/Caremark ER	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -		
- CVS/Caremark	$ 30,792	$ 37,997	$ 30,791	$ 28,133	$ 38,633	$ 54,362	$ 29,674	$ 10,444	$ 23,540	$ 44,993		
- OptumRx ER	$ 866	$ 417	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -		
CCP NW	$ 47,371	$ 57,618	$ 45,487	$ 43,481	$ 72,583	$ 60,790	$ 35,016	$ 44,776	$ 56,641	$ 62,583		
- Aetna	$ 15,150	$ 18,348	$ 14,390	$ 14,715	$ 23,201	$ 18,899	$ 6,436	$ 423	$ 1,120	$ (45,472)		
- CVS/Caremark ER	$ -	$ -	$ -	$ -	$ -	$ -	$ 618	$ -	$ -	$ -		
- CVS/Caremark	$ 31,391	$ 38,440	$ 31,097	$ 28,766	$ 49,382	$ 41,891	$ 27,963	$ 9,281	$ 20,412	$ 84,432		
- OptumRx ER	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -		