

Carolina Health Centers, Inc.
Organizational Performance Report - Pharmacy Program FY 2019

| | <u>June</u> | <u>July</u> | <u>August</u> | <u>Sept</u> | <u>Oct</u> | <u>Nov</u> | <u>Dec</u> | <u>Jan</u> | <u>Feb</u> | <u>March</u> | <u>April</u> | <u>May</u> |
|-----------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------|------------|--------------|--------------|------------|
| Total Prescriptions Filled | 28,295 | 28,620 | 30,203 | 26,769 | 29,911 | 28,137 | 28,112 | | | | | |
| CCP NW | 14,030 | 14,283 | 14,975 | 13,386 | 14,692 | 14,179 | 14,260 | | | | | |
| CCP Village | 14,265 | 14,337 | 15,228 | 13,383 | 15,219 | 13,958 | 13,852 | | | | | |
| Deliveries - All Sites | 2,363 | 2,441 | 2,544 | 2,065 | 2,824 | 2,154 | 1,940 | | | | | |
| Mail Order Rxs | 109 | 96 | 131 | 90 | 101 | 117 | 119 | | | | | |
| MTM - CCP Village | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| MTM - CCP NW | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| | | | | | | | | | | | | |
| Prescriptions - FQHC | 13,139 | 13,222 | 11,794 | 10,337 | 11,853 | 10,474 | 10,362 | | | | | |
| Prescriptions - Retail | 15,156 | 15,398 | 18,409 | 16,432 | 18,058 | 17,663 | 17,750 | | | | | |
| | | | | | | | | | | | | |
| Rx Capture Rate | 36.4% | 38.5% | 38.8% | 39.0% | 39.6% | 37.2% | 36.9% | | | | | |
| | | | | | | | | | | | | |
| Total Net Revenue | 1,186,851 | 1,213,998 | 1,199,032 | 1,088,399 | 1,200,595 | 1,144,530 | 1,180,155 | | | | | |
| Gross Sales - Pharmaceuticals | 1,163,648 | 1,191,725 | 1,173,503 | 1,064,713 | 1,174,614 | 1,118,375 | 1,152,776 | | | | | |
| Margin - Pharmaceuticals | 480,113 | 457,934 | 455,793 | 436,857 | 469,124 | 424,119 | 429,678 | | | | | |
| Gross Sales - Merchandise | 23,203 | 22,273 | 25,529 | 23,687 | 25,981 | 26,155 | 27,379 | | | | | |
| | | | | | | | | | | | | |
| Purchases - CCP Village | 215,740 | 251,528 | 255,225 | 229,724 | 282,008 | 254,785 | 248,615 | | | | | |
| Purchases - CCP NW | 434,205 | 458,189 | 469,577 | 407,899 | 520,353 | 429,471 | 462,899 | | | | | |
| | | | | | | | | | | | | |
| Inventory - CCP Village | \$257,505 | | | \$272,177 | | | | | | | | |
| Inventory - CCP NW | \$326,386 | | | \$372,254 | | | | | | | | |
| | 3-Jun-18 | | | 30-Sep-18 | | | | | | | | |
| | | | | | | | | | | | | |
| Rx Audits (NW\Village) | | | | | | | | | | | | |
| Corrected to 340B | 0\1 | 6\1 | 21\0 | 17\0 | 12\0 | 7\0 | 12\0 | | | | | |
| Corrected to Retail-Outside | 0\0 | 0\0 | 0\2 | 0\1 | 0\0 | 0\0 | 0\1 | | | | | |
| Corrected Medicaid from 340B | 0\0 | 0\0 | 0\0 | 0\0 | 0\0 | 0\0 | 0\0 | | | | | |
| Corrected Referrals | 43\7 | 30\14 | 8\9 | 18\4 | 11\2 | 29\6 | 27\5 | | | | | |
| Corrected Sliding Fee | 3\6 | 4\3 | 0\2 | 3\4 | 7\7 | 2\2 | 3\3 | | | | | |