

The background of the slide is a light gray gradient with several realistic water droplets of various sizes scattered across it. The droplets have highlights and shadows, giving them a three-dimensional appearance. The largest droplet is on the right side, and there are smaller ones in the top left and bottom right corners.

DEPARTMENT OF PHARMACY QUARTERLY REPORT

FEBRUARY 25TH 2019

DOMINIC MELLETTE PHARM. D

CHIEF PHARMACY OFFICER

RECENT DEVELOPMENTS

- CVS/CAREMARK DISCRIMINATORY REIMBURSEMENT MODEL SHELVED! (...FOR NOW?)
- REESTABLISHED CONTACT WITH PRESBYTERIAN COLLEGE-PRECEPTOR EXPANSION
- CLINICAL PHARMACY INTEGRATION HAS BEEN INITIATED
- PREP THERAPY SEEMS PROMISING- FORTIFYING TIES WITH UPPER SAVANNAH CARE SERVICES
- BROADENING USE OF CURANT HOME DELIVERY- NO LONGER FOCUSING ONLY ON SPECIALTY

PHARMACY DASHBOARD

	<u>June</u>	<u>July</u>	<u>August</u>	<u>Sept</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>March</u>
Total Prescriptions Filled	28,295	28,620	30,203	26,769	29,911	28,137	28,112	29,518		
CCP NW	14,030	14,283	14,975	13,386	14,692	14,179	14,260	14,698		
CCP Village	14,265	14,337	15,228	13,383	15,219	13,958	13,852	14,820		
Deliveries - All Sites	2,363	2,441	2,544	2,065	2,824	2,154	1,940	2,380		
Mail Order Rxs	109	96	131	90	101	117	119	114		
MTM - CCP Village	0	0	0	0	0	0	0	0		
MTM - CCP NW	0	0	0	0	0	0	0	0		
Prescriptions - FQHC	13,139	13,222	11,794	10,337	11,853	10,474	10,362	11,215		
Prescriptions - Retail	15,156	15,398	18,409	16,432	18,058	17,663	17,750	18,303		
Rx Capture Rate	36.4%	38.5%	38.8%	39.0%	39.6%	37.2%	36.9%	37.3%		
Total Net Revenue	1,186,851	1,213,998	1,199,032	1,088,399	1,200,595	1,144,530	1,180,155	1,179,606		
Gross Sales - Pharmaceutical:	1,163,648	1,191,725	1,173,503	1,064,713	1,174,614	1,118,375	1,152,776	1,154,877		
Margin - Pharmaceuticals	480,113	457,934	455,793	436,857	469,124	424,119	429,678	432,893		
Gross Sales - Merchandise	23,203	22,273	25,529	23,687	25,981	26,155	27,379	24,729		
Purchases - CCP Village	215,740	251,528	255,225	229,724	282,008	254,785	248,615	246,093		
Purchases - CCP NW	434,205	458,189	469,577	407,899	520,353	429,471	462,899	486,079		
Inventory - CCP Village	\$257,505			\$272,177					\$321,071	
Inventory - CCP NW	\$326,386			\$372,254					\$417,798	
	3-Jun-18			30-Sep-18					3-Feb-19	
Rx Audits (NW\Village)										
Corrected to 340B	0\1	6\1	21\0	17\0	12\0	7\0	12\0	2\0		
Corrected to Retail-Outside	0\0	0\0	0\2	0\1	0\0	0\0	0\1	1\0		
Corrected Medicaid from 340	0\0	0\0	0\0	0\0	0\0	0\0	0\0	0\0		
Corrected Referrals	43\7	30\14	8\9	18\4	11\2	29\6	27\5	19\8		
Corrected Sliding Fee	3\6	4\3	0\2	3\4	7\7	2\2	3\3	6\3		

6 Number of 340B Patients Shipped
 11 Number of 340B Prescriptions Shipped
 16 Number of Total Patients Shipped
 53 Number of Total Prescriptions Shipped

CURANT HEALTH SUMMARY

\$92,215.65 Primary Adjudicated
 \$0.00 Secondary Adjudicated
 Tertiary, Quaternary, Quinary Adjudicated
 \$132.70 Patient Cost Share
 \$0.00 340B Charity

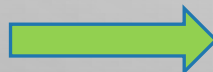
\$92,348.35 Total Charged

\$149,844.90 Third Party Paid
 \$132.70 Patient Cost Share Paid
 \$0.00 340B Charity

\$149,977.60 Total Collected

\$149,977.60 Collected
 (\$180.00) Dispensing Fees
 (\$17,080.66) 340B COGS
 (\$11,065.88) Management Fee
 \$0.00 Shipping Fee
 \$7,474.31 Cap Adjustment
 \$0.00 Uninsured Prescriptions Provided by Clinic
 Revenue Carried Over from Prior Month
 \$0.00 Charitable Contributions
 (\$3,809.55) Third Party Fees

\$125,315.82 Revenue for Clinic



QUESTIONS?

