

Carolina Health Centers, Inc.
Organizational Performance Report - Pharmacy Program

<u>FY 2022</u>	<u>June</u>	<u>July</u>	<u>August</u>	<u>Sept</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>March</u>	<u>April</u>	<u>May</u>
Total Prescriptions Filled	28,680	28,524	28,881	27,733	27,510	28,255	29,661	26,757	26,132	28,932	27,000	
CCP NW	14,517	14,470	14,579	13,753	13,802	14,458	14,872	13,395	13,051	14,297	13,427	
CCP Village	14,163	14,054	14,302	13,980	13,708	13,797	14,789	13,362	13,081	14,635	13,573	
Deliveries - All Sites	2,356	2,244	2,264	2,440	2,249	2,202	2,455	2,202	2,145	2,680	2,137	
Mail Order Rxs	116	94	133	113	125	107	145	91	113	138	73	
Home Deliveries	755	892	849	992	899	953	965	869	906	1060	797	
MTM - CCP Village	0	0	0	0	0	0	0	0	0	0	0	
MTM - CCP NW	0	0	0	0	0	0	0	0	0	0	0	
Prescriptions - FQHC	11,740	11,826	11,934	11,349	11,384	11,554	12,337	11,208	11,033	12,342	11,458	
Prescriptions - Retail	16,940	16,698	16,947	16,384	16,126	16,701	17,324	15,549	15,099	16,590	15,542	
Rx Capture Rate (CCP Only)	41.7%	44.3%	42.5%	41.9%	40.8%	40.4%	41.2%	41.5%	42.3%	43.1%	40.7%	
Rx Capture Rate (Contract Only)	32.9%	34.7%	36.9%	35.9%	37.2%	36.6%	36.7%	36.4%	34.6%	35.2%	36.8%	
Rx Capture Rate (CCP & Contract)	74.6%	79.0%	79.4%	77.8%	78.0%	77.1%	77.9%	77.9%	76.9%	78.3%	77.5%	
Total Net Revenue	\$ 1,544,963	\$ 1,579,761	\$ 1,637,497	\$ 1,494,190	\$ 1,580,122	\$ 1,538,750	\$ 1,668,845	\$ 1,594,950	\$ 1,427,867	\$ 1,753,453	\$ 1,648,092	\$ -
Gross Sales - Pharmaceuticals	\$ 1,522,979	\$ 1,558,638	\$ 1,616,276	\$ 1,471,945	\$ 1,557,997	\$ 1,513,773	\$ 1,640,914	\$ 1,571,525	\$ 1,408,413	\$ 1,729,605	\$ 1,626,901	
Margin - Pharmaceuticals	\$ 728,972	\$ 701,338	\$ 725,851	\$ 702,321	\$ 701,794	\$ 714,462	\$ 792,735	\$ 736,017	\$ 680,737	\$ 790,778	\$ 757,744	
Gross Sales - Merchandise	\$ 21,984	\$ 21,123	\$ 21,220	\$ 22,245	\$ 22,126	\$ 24,977	\$ 27,931	\$ 23,425	\$ 19,454	\$ 23,848	\$ 21,191	
Rx Purchases - CCP Village	\$ 343,106	\$ 319,016	\$ 340,594	\$ 290,486	\$ 315,472	\$ 342,735	\$ 333,991	\$ 301,366	\$ 313,917	\$ 360,067	\$ 306,637	
OTC & HME Purchases - CCP Village	\$ 22,450	\$ 24,954	\$ 20,216	\$ 22,730	\$ 24,443	\$ 22,278	\$ 20,230	\$ 22,371	\$ 20,842	\$ 25,791	\$ 22,200	
Rx Purchases - CCP NW	\$ 485,305	\$ 453,600	\$ 507,150	\$ 457,184	\$ 457,037	\$ 463,191	\$ 497,554	\$ 483,746	\$ 400,311	\$ 516,580	\$ 450,118	
OTC & HME Purchases - CCP NW	\$ 19,781	\$ 18,770	\$ 21,000	\$ 21,897	\$ 18,643	\$ 22,039	\$ 20,558	\$ 21,132	\$ 21,408	\$ 25,136	\$ 18,426	
Rx Purchases - Site Acct.	\$ 2,869	\$ 3,337	\$ 4,758	\$ 445	\$ 1,623	\$ 2,188	\$ 989	\$ 490	\$ 1,230	\$ 1,308	\$ 858	
OTC & HME Purchases - Site Acct.	\$ 12	\$ 12	\$ 45	\$ 53	\$ 23	\$ 19	\$ 54	\$ 9	\$ 33	\$ 20	\$ 10	
Inventory - CCP Village												
Inventory - CCP NW												
Accounts Receivable	\$ 688,005	\$ 642,254	\$ 746,887	\$ 627,506	\$ 618,726	\$ 684,458	\$ 581,511	\$ 690,521	\$ 648,468	\$ 652,447	\$ 626,327	\$ -
CCP Village	\$ 318,647	\$ 309,000	\$ 345,131	\$ 300,846	\$ 299,041	\$ 323,420	\$ 297,740	\$ 339,552	\$ 314,207	\$ 339,514	\$ 326,633	
CCP NW	\$ 369,358	\$ 333,254	\$ 401,756	\$ 326,660	\$ 319,685	\$ 361,039	\$ 283,772	\$ 350,969	\$ 334,261	\$ 312,933	\$ 299,694	
Curant Health												
Revenue	\$ 65,755	\$ 21,306	\$ 11,976	\$ 47,364	\$ 31,502	\$ 44,624	\$ 18,441	\$ 7,364	\$ 14,887	\$ 10,847	Pending	
Accounts Receivable	\$ 34,888	\$ 25,098	\$ 35,995	\$ 24,735	\$ 32,668	\$ 22,353	\$ 25,066	\$ 31,047	\$ 21,977	\$ 23,959	Pending	
340B Claims	61	44	60	57	64	53	56	56	45	61	Pending	
CVS Revenue	\$ 73,805	\$ 83,270	\$ 79,625	\$ 78,971	\$ 97,948	\$ 78,437	\$ 92,327	\$ 90,211	\$ 92,610	\$ 114,350	\$ 98,323	
340B Claims	155	162	174	176	191	164	191	172	193	209	193	
340Basics Revenue	\$ 24,473	\$ 36,434	\$ 50,589	\$ 82,702	\$ 55,592	\$ 78,442	\$ 52,281	\$ 89,034	\$ 60,922	Pending	Pending	
340B Claims	269	469	426	349	339	324	336	369	337	Pending	Pending	
Walgreens Revenue	\$ 56,146	\$ 44,616	\$ 44,058	\$ 34,846	\$ 39,558	\$ 48,508	\$ 36,595	\$ 40,741	\$ 146,064	\$ 119,093	\$ 62,876	
340B Claims	362	377	340	308	350	371	348	314	373	328	275	

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DIR Balance Total	\$ 239,318	\$ 266,472	\$ 260,633	\$ 289,170	\$ 345,226	\$ 354,493	\$ 344,479	\$ 47,142	\$ 83,077	\$ 134,838	\$ 179,341	\$ -
CCP Village	\$ 123,722	\$ 130,616	\$ 115,903	\$ 125,089	\$ 151,456	\$ 148,326	\$ 132,930	\$ 26,505	\$ 47,059	\$ 79,434	\$ 105,096	
- Aetna Generic	\$ 4,967	\$ 6,436	\$ 9,211	\$ 5,407	\$ 6,433	\$ 2,346	\$ 3,552	\$ 2,863	\$ 4,827	\$ 10,924	\$ 13,751	
- CVS/Caremark & Aetna Brand	\$ 110,959	\$ 111,738	\$ 86,736	\$ 93,483	\$ 114,093	\$ 108,464	\$ 87,287	\$ 21,939	\$ 40,746	\$ 67,620	\$ 90,438	
- CVS/Caremark ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
- Express Scripts ER	\$ 7,796	\$ 12,442	\$ 19,956	\$ 26,198	\$ 30,930	\$ 37,517	\$ 42,092	\$ -	\$ -	\$ -	\$ -	
- OptumRx ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,704	\$ 1,486	\$ 891	\$ 908	
CCP NW	\$ 115,595	\$ 135,856	\$ 144,730	\$ 164,081	\$ 193,771	\$ 206,166	\$ 211,549	\$ 20,636	\$ 36,017	\$ 55,404	\$ 74,244	
- Aetna Generic	\$ 6,833	\$ 8,447	\$ 10,497	\$ 6,152	\$ 9,311	\$ 4,117	\$ 6,592	\$ 4,490	\$ 6,509	\$ 12,128	\$ 16,257	
- CVS/Caremark & Aetna Brand	\$ 77,276	\$ 76,629	\$ 59,714	\$ 66,299	\$ 78,158	\$ 74,886	\$ 62,607	\$ 12,537	\$ 25,661	\$ 42,187	\$ 55,720	
- CVS/Caremark ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
- Express Scripts ER	\$ 31,486	\$ 50,780	\$ 74,520	\$ 91,630	\$ 106,302	\$ 127,163	\$ 142,350	\$ -	\$ -	\$ -	\$ -	
- OptumRx ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,610	\$ 3,847	\$ 1,089	\$ 2,268	