Carolina Health Centers, Inc.
Organizational Performance Report - Pharmacy Program FY 2020

| | June | July | August | Sept | Oct | Nov | Dec | Jan | Feb | March | April | May |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Total Prescriptions Filled** | 26,366 | 27,560 | 27,932 | 26,596 | | | | | | | | |
| CCP NW | 13,779 | 14,243 | 14,717 | 13,780 | | | | | | | | |
| CCP Village | 12,587 | 13,317 | 13,215 | 12,816 | | | | | | | | |
| Deliveries - All Sites | 2,021 | 2,174 | 2,062 | 1,925 | | | | | | | | |
| Mail Order Rxs | 94 | 84 | 99 | 90 | | | | | | | | |
| MTM - CCP Village | 0 | 0 | 0 | 0 | | | | | | | | |
| MTM - CCP NW | 0 | 0 | 0 | 0 | | | | | | | | |
| | | | | | | | | | | | | |
| Prescriptions - FQHC | 10,759 | 11,020 | 11,015 | 10,561 | | | | | | | | |
| Prescriptions - Retail | 15,607 | 16,540 | 16,917 | 16,035 | | | | | | | | |
| | | | | | | | | | | | | |
| **Rx Capture Rate** (CCP Only) | 41.4% | 40.1% | 40.1% | 38.6% | | | | | | | | |
| **Rx Capture Rate** (CCP & Contract) | 59.0% | 57.8% | 60.4% | 59.8% | | | | | | | | |
| | | | | | | | | | | | | |
| **Total Net Revenue** | **$ 1,189,533** | **$ 1,193,181** | **$ 1,301,839** | **$ 1,274,168** | **$ -** | **$ -** | **$ -** | **$ -** | **$ -** | **$ -** | **$ -** | **$ -** |
| Gross Sales - Pharmaceuticals | $ 1,167,185 | $ 1,169,521 | $ 1,277,168 | $ 1,251,191 | | | | | | | | |
| Margin - Pharmaceuticals | $ 445,434 | $ 460,426 | $ 534,788 | $ 555,023 | | | | | | | | |
| Gross Sales - Merchandise | $ 22,348 | $ 23,660 | $ 24,671 | $ 22,977 | | | | | | | | |
| | | | | | | | | | | | | |
| Purchases - CCP Village | $ 277,565 | $ 285,757 | $ 298,741 | $ 253,290 | | | | | | | | |
| Purchases - CCP NW | $ 436,412 | $ 480,512 | $ 440,999 | $ 462,399 | | | | | | | | |
| | | | | | | | | | | | | |
| Inventory - CCP Village | | | | | | | | | | | | |
| Inventory - CCP NW | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| **Accounts Receivable** | $ 436,807 | $ 467,792 | $ 503,236 | $ 170,481 | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - |
| CCP Village | $ 180,166 | $ 202,831 | $ 221,372 | $ 64,952 | | | | | | | | |
| CCP NW | $ 256,641 | $ 264,961 | $ 281,864 | $ 105,528 | | | | | | | | |
| | | | | | | | | | | | | |
| **Site Delivery Returns** | $ 3,640 | $ 1,536 | $ 2,432 | $ 1,127 | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - |
| Acquisition Cost | $ 744 | $ 280 | $ 214 | $ 303 | | | | | | | | |
| Lost Revenue | $ 2,897 | $ 1,256 | $ 2,218 | $ 823 | | | | | | | | |
| | | | | | | | | | | | | |
| **Curant Health** | | | | | | | | | | | | |
| Revenue | $ 18,980 | $ 60,634 | $ 91,036 | $ 48,074 | | | | | | | | |
| Accounts Receivable | $ 41,048 | $ 43,162 | $ 17,316 | $ 48,335 | | | | | | | | |
| | | | | | | | | | | | | |
| **CVS Revenue** | $ - | $ - | $ 48,582 | $ 48,514 | | | | | | | | |
| | | | | | | | | | | | | |
| **DIR Balance Total** | $ 90,270 | $ 110,200 | $ 88,698 | $ 84,611 | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - |
| CCP Village | $ 42,899 | $ 52,582 | $ 43,212 | $ 41,130 | | | | | | | | |
| - Aetna | $ 10,036 | $ 12,964 | $ 12,421 | $ 12,997 | | | | | | | | |
| - CVS/Caremark ER | $ - | $ - | $ - | $ - | | | | | | | | |
| - CVS/Caremark | $ 30,792 | $ 37,997 | $ 30,791 | $ 28,133 | | | | | | | | |
| - OptumRx ER | $ 866 | $ 417 | $ - | $ - | | | | | | | | |
| CCP NW | $ 47,371 | $ 57,618 | $ 45,487 | $ 43,481 | | | | | | | | |
| - Aetna | $ 15,150 | $ 18,348 | $ 14,390 | $ 14,715 | | | | | | | | |
| - CVS/Caremark ER | $ - | $ - | $ - | $ - | | | | | | | | |
| - CVS/Caremark | $ 31,391 | $ 38,440 | $ 31,097 | $ 28,766 | | | | | | | | |
| - OptumRx ER | $ - | $ - | $ - | $ - | | | | | | | | |