Carolina Health Centers, Inc.
Organizational Performance Report - Pharmacy Program FY 2020

	June	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May
Total Prescriptions Filled	26,366	27,560	27,932	26,596	29,109	27,070	28,521	29,436	27,482	29,724	26,818	26,183
CCP NW	13,779	14,243	14,717	13,780	15,122	14,294	14,947	15,231	14,151	15,462	13,402	13,482
CCP Village	12,587	13,317	13,215	12,816	13,987	12,776	13,574	14,205	13,331	14,262	13,416	12,701
Deliveries - All Sites	2,021	2,174	2,062	1,925	2,204	1,633	1,916	2,044	1,755	1,960	1,843	1,710
Mail Order Rxs	94	84	99	90	132	104	108	110	102	145	147	146
MTM - CCP Village	0	0	0	0	0	0	0	0	0	0	0	0
MTM - CCP NW	0	0	0	0	0	0	0	0	0	0	0	0
Prescriptions - FQHC	10,759	11,020	11,015	10,561	11,623	10,617	11,024	11,654	10,682	11,922	11,075	10,419
Prescriptions - Retail	15,607	16,540	16,917	16,035	17,486	16,453	17,497	17,782	16,800	17,802	15,743	15,764
Rx Capture Rate (CCP Only)	41.4%	40.1%	40.1%	38.6%	39.7%	38.6%	40.7%	39.7%	40.1%	41.5%	41.8%	41.6%
Rx Capture Rate (CCP & Contract)	59.0%	57.8%	60.4%	59.8%	68.6%	68.1%	68.7%	67.1%	68.6%	69.0%	68.9%	68.9%
Total Net Revenue	**$ 1,189,533**	**$ 1,193,181**	**$ 1,301,839**	**$ 1,274,168**	**$ 1,394,166**	**$ 1,334,535**	**$ 1,420,752**	**$ 1,375,244**	**$ 1,298,150**	**$ 1,508,589**	**$ 1,358,765**	**$ 1,349,960**
Gross Sales - Pharmaceuticals	$ 1,167,185	$ 1,169,521	$ 1,277,168	$ 1,251,191	$ 1,368,158	$ 1,310,565	$ 1,392,694	$ 1,350,652	$ 1,273,583	$ 1,485,960	$ 1,346,147	$ 1,338,742
Margin - Pharmaceuticals	$ 445,434	$ 460,426	$ 534,788	$ 555,023	$ 611,689	$ 591,125	$ 615,937	$ 611,081	$ 562,772	$ 672,008	$ 628,946	$ 598,085
Gross Sales - Merchandise	$ 22,348	$ 23,660	$ 24,671	$ 22,977	$ 26,008	$ 23,971	$ 28,058	$ 24,593	$ 24,567	$ 22,628	$ 12,618	$ 11,219
Rx Purchases - CCP Village	$ 277,565	$ 285,757	$ 298,741	$ 253,290	$ 323,941	$ 225,026	$ 286,625	$ 298,335	$ 267,081	$ 349,847	$ 285,528	$ 271,236
OTC Purchases - CCP Village							$ 17,261	$ 21,836	$ 13,446	$ 23,814	$ 14,767	$ 16,392
Rx Purchases - CCP NW	$ 436,412	$ 480,512	$ 440,999	$ 462,399	$ 518,068	$ 442,390	$ 511,532	$ 482,477	$ 417,269	$ 534,970	$ 436,992	$ 416,669
OTC Purchases - CCP NW							$ 20,670	$ 20,766	$ 20,701	$ 24,017	$ 16,893	$ 15,334
Inventory - CCP Village				$ 275,979			$ 307,267			$ 350,161		$ 383,439
Inventory - CCP NW				$ 411,686			$ 420,234			$ 438,677		$ 432,277
Accounts Receivable	$ 436,807	$ 467,792	$ 503,236	$ 170,481	$ 773,550	$ 556,395	$ 731,834	$ 578,460	$ 556,235	$ 797,800	$ 578,123	$ 545,889
CCP Village	$ 180,166	$ 202,831	$ 221,372	$ 64,952	$ 334,337	$ 228,393	$ 288,331	$ 251,386	$ 258,044	$ 365,062	$ 276,364	$ 242,342
CCP NW	$ 256,641	$ 264,961	$ 281,864	$ 105,528	$ 439,214	$ 328,002	$ 443,502	$ 327,074	$ 298,190	$ 432,738	$ 301,758	$ 303,547
Site Delivery Returns	$ 3,640	$ 1,536	$ 2,432	$ 1,127	$ 2,002	$ 2,518	$ 764	$ 1,897	$ 474	$ 2,753	$ 1,352	$ 2,172
Acquisition Cost	$ 744	$ 280	$ 214	$ 303	$ 804	$ 186	$ 117	$ 255	$ 130	$ 583	$ 310	$ 190
Lost Revenue	$ 2,897	$ 1,256	$ 2,218	$ 823	$ 1,198	$ 2,331	$ 647	$ 1,642	$ 344	$ 2,170	$ 1,042	$ 1,983
Curant Health												
Revenue	$ 18,980	$ 60,634	$ 91,036	$ 48,074	$ 66,517	$ 102,711	$ (10,127)	$ 39,775	$ 35,496	$ 18,939	$ 30,479	$ 77,628
Accounts Receivable	$ 41,048	$ 43,162	$ 17,316	$ 48,335	$ 75,982	$ 19,797	$ 37,742	$ 28,513	$ 24,264	$ 42,860	$ 57,425	$ 39,191
CVS Revenue	$ -	$ -	$ 48,582	$ 48,514	$ 113,910	$ 82,495	$ 84,251	$ 104,885	$ 87,175	$ 92,599	$ 126,272	$ 110,895
DIR Balance Total	$ 90,270	$ 110,200	$ 88,698	$ 84,611	$ 128,490	$ 140,472	$ 75,454	$ 96,107	$ 121,335	$ 136,210	$ 109,648	$ 139,553
CCP Village	$ 42,899	$ 52,582	$ 43,212	$ 41,130	$ 55,907	$ 79,681	$ 40,437	$ 51,331	$ 64,694	$ 73,627	$ 59,707	$ 77,295
- Aetna	$ 10,036	$ 12,964	$ 12,421	$ 12,997	$ 17,274	$ 25,319	$ 10,764	$ 574	$ 839	$ 120	$ (3,455)	$ (1,566)
- CVS/Caremark	$ 30,792	$ 37,997	$ 30,791	$ 28,133	$ 38,633	$ 54,362	$ 29,674	$ 10,444	$ 23,540	$ 44,993	$ 63,162	$ 78,861
- CVS/Caremark ER	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
- OptumRx ER	$ 866	$ 417	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
CCP NW	$ 47,371	$ 57,618	$ 45,487	$ 43,481	$ 72,583	$ 60,790	$ 35,016	$ 44,776	$ 56,641	$ 62,583	$ 49,941	$ 62,258
- Aetna	$ 15,150	$ 18,348	$ 14,390	$ 14,715	$ 23,201	$ 18,899	$ 6,436	$ 423	$ 1,120	$ (45,472)	$ (47,271)	$ (46,481)
- CVS/Caremark	$ 31,391	$ 38,440	$ 31,097	$ 28,766	$ 49,382	$ 41,891	$ 27,963	$ 9,281	$ 20,412	$ 84,432	$ 97,212	$ 108,739
- CVS/Caremark ER	$ -	$ -	$ -	$ -	$ -	$ -	$ 618	$ -	$ -	$ -	$ -	$ -
- OptumRx ER	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -