

Carolina Health Centers, Inc.
Organizational Performance Report - Pharmacy Program FY 2019

	June	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May
Total Prescriptions Filled	28,295	28,620	30,203	26,769	29,911	28,137	28,112	29,518	26,992	28,717	28,737	28,841
CCP NW	14,030	14,283	14,975	13,386	14,692	14,179	14,260	14,698	13,468	14,233	14,116	14,795
CCP Village	14,265	14,337	15,228	13,383	15,219	13,958	13,852	14,820	13,524	14,484	14,621	14,046
Deliveries - All Sites	2,363	2,441	2,544	2,065	2,824	2,154	1,940	2,380	2,060	2,038	2,323	2,305
Mail Order Rxs	109	96	131	90	101	117	119	114	81	109	91	89
MTM - CCP Village	0	0	0	0	0	0	0	0	0	0	0	0
MTM - CCP NW	0	0	0	0	0	0	0	0	0	0	0	0
Prescriptions - FQHC	13,139	13,222	11,794	10,337	11,853	10,474	10,362	11,215	10,057	10,869	11,008	10,710
Prescriptions - Retail	15,156	15,398	18,409	16,432	18,058	17,663	17,750	18,303	16,935	17,848	17,729	18,131
Rx Capture Rate	36.4%	38.5%	38.8%	39.0%	39.6%	37.2%	36.9%	37.3%	36.8%	38.4%	39.4%	40.4%
Total Net Revenue	\$ 1,186,851	\$ 1,213,998	\$ 1,199,032	\$ 1,088,399	\$ 1,200,595	\$ 1,144,530	\$ 1,180,155	\$ 1,179,606	\$ 1,082,960	\$ 1,205,199	\$ 1,207,306	\$ 1,235,201
Gross Sales - Pharmaceuticals	\$ 1,163,648	\$ 1,191,725	\$ 1,173,503	\$ 1,064,713	\$ 1,174,614	\$ 1,118,375	\$ 1,152,776	\$ 1,154,877	\$ 1,059,508	\$ 1,177,488	\$ 1,181,269	\$ 1,209,302
Margin - Pharmaceuticals	\$ 480,113	\$ 457,934	\$ 455,793	\$ 436,857	\$ 469,124	\$ 424,119	\$ 429,678	\$ 432,893	\$ 400,669	\$ 432,113	\$ 475,086	\$ 453,852
Gross Sales - Merchandise	\$ 23,203	\$ 22,273	\$ 25,529	\$ 23,687	\$ 25,981	\$ 26,155	\$ 27,379	\$ 24,729	\$ 23,453	\$ 27,711	\$ 26,037	\$ 25,899
Purchases - CCP Village	\$ 215,740	\$ 251,528	\$ 255,225	\$ 229,724	\$ 282,008	\$ 254,785	\$ 248,615	\$ 246,093	\$ 192,282	\$ 222,000	\$ 241,903	\$ 274,641
Purchases - CCP NW	\$ 434,205	\$ 458,189	\$ 469,577	\$ 407,899	\$ 520,353	\$ 429,471	\$ 462,899	\$ 486,079	\$ 413,262	\$ 470,990	\$ 449,349	\$ 493,818
Inventory - CCP Village	\$ 257,505			\$ 272,177					\$ 321,071			\$ 247,412
Inventory - CCP NW	\$ 326,386			\$ 372,254					\$ 417,798			\$ 397,986
	3-Jun-18			30-Sep-18					3-Feb-19			19-May-19
Accounts Receivable	\$ 621,470	\$ 544,265	\$ 465,230	\$ 525,829	\$ 461,108	\$ 451,646	\$ 528,405	\$ 430,070	\$ 436,401	\$ 507,048	\$ 416,834	\$ 434,222
CCP Village	\$ 292,371	\$ 208,623	\$ 189,763	\$ 207,744	\$ 187,729	\$ 188,209	\$ 215,987	\$ 185,925	\$ 183,275	\$ 219,793	\$ 176,582	\$ 184,757
CCP NW	\$ 329,099	\$ 335,642	\$ 275,467	\$ 318,085	\$ 273,379	\$ 263,437	\$ 312,418	\$ 244,145	\$ 253,126	\$ 287,255	\$ 240,252	\$ 249,466
Site Delivery Returns				\$ 1,997	\$ 985	\$ 4,261	\$ 1,401	\$ 1,670	\$ 2,093	\$ 3,103	\$ 915	\$ 5,062
Acquisition Cost				\$ 667	\$ 230	\$ 1,427	\$ 603	\$ 724	\$ 498	\$ 465	\$ 268	\$ 759
Lost Revenue				\$ 1,329	\$ 755	\$ 2,833	\$ 798	\$ 946	\$ 1,595	\$ 2,638	\$ 648	\$ 4,303
Curant Health												
Revenue	N/A	\$ (10,248)	\$ 21,432	\$ 6,290	\$ 54,425	\$ 13,068	\$ 46,418	\$ 125,316	\$ 41,400	\$ 21,257	\$ 12,682	\$ 37,199
Accounts Receivable	N/A	\$ 13,346	\$ -	\$ 15,608	\$ 1,255	\$ 26,746	\$ 86,320	\$ 28,691	\$ 2,061	\$ 19,789	\$ 20,587	\$ 6,612
							2018 Balance					
DIR Balance Total							\$ 44,411		\$ 26,126	\$ 42,012	\$ 73,363	\$ 73,836
CCP Village							\$ 16,555		\$ 12,279	\$ 19,861	\$ 36,534	\$ 35,614
- Aetna							\$ 1,178		\$ 2,390	\$ 3,519	\$ 7,015	\$ 8,700
- CVS/Caremark ER							\$ -		\$ -	\$ -	\$ -	\$ -
- CVS/Caremark							\$ 15,377		\$ 8,710	\$ 14,169	\$ 21,883	\$ 25,733
- OptumRx ER							\$ -		\$ 1,179	\$ 2,174	\$ 2,452	\$ 1,180
CCP NW							\$ 27,857		\$ 13,847	\$ 22,151	\$ 36,829	\$ 38,222
- Aetna							\$ 9,562		\$ 4,167	\$ 7,142	\$ 9,858	\$ 12,417

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- CVS/Caremark ER							\$ -		\$ -	\$ -	\$ -	\$ -
- CVS/Caremark							\$ 18,295		\$ 9,680	\$ 15,009	\$ 21,275	\$ 25,805
- OptumRx ER							\$ -		\$ -	\$ -	\$ -	\$ -
Rx Audits (NW\Village)												
Corrected to 340B	0\1	6\1	21\0	17\0	12\0	7\0	12\0	2\0	3\0	2\0	67\0	
Corrected to Retail-Outside	0\0	0\0	0\2	0\1	0\0	0\0	0\1	1\0	0\0	0\1	0\0	
Corrected Medicaid from 340B	0\0	0\0	0\0	0\0	0\0	0\0	0\0	0\0	0\1	0\1	0\0	
Corrected Referrals	43\7	30\14	8\9	18\4	11\2	29\6	27\5	19\8	9\7	13\13	54\4	
Corrected Sliding Fee	3\6	4\3	0\2	3\4	7\7	2\2	3\3	6\3	6\3	3\5	3\2	