

Carolina Health Centers, Inc.
Organizational Performance Report - Pharmacy Program

<u>FY 2021</u>	<u>June</u>	<u>July</u>	<u>August</u>	<u>Sept</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>March</u>	<u>April</u>	<u>May</u>
Total Prescriptions Filled	27,231	28,406	26,853	27,329	28,820	26,411	29,520	27,234	25,861	30,122	28,748	26,862
CCP NW	13,985	14,506	13,746	14,149	14,748	13,611	15,251	14,108	12,981	15,272	14,322	13,745
CCP Village	13,246	13,900	13,107	13,180	14,072	12,800	14,269	13,126	12,880	14,850	14,426	13,117
Deliveries - All Sites	2,019	2,114	1,852	2,022	2,154	1,871	2,242	2,047	1,996	2,366	2,270	2,025
Mail Order Rxs	129	138	143	110	100	114	100	125	110	132	109	122
Home Deliveries					206	349	592	547	597	681	560	578
MTM - CCP Village	0	0	0	0	0	0	0	0	0	0	0	0
MTM - CCP NW	0	0	0	0	0	0	0	0	0	0	0	0
Prescriptions - FQHC	10,850	11,429	10,742	11,020	11,597	10,877	11,968	11,212	10,568	12,366	11,869	10,904
Prescriptions - Retail	16,381	16,977	16,111	16,309	17,223	15,534	17,552	16,022	15,293	17,756	16,879	15,958
Rx Capture Rate (CCP Only)	41.3%	42.3%	42.2%	41.6%	42.4%	42.5%	41.1%	43.1%	42.9%	42.0%	42.9%	42.7%
Rx Capture Rate (Contract Only)	27.0%	32.4%	32.5%	32.0%	32.3%	31.1%	33.5%	31.9%	31.3%	32.0%	33.9%	31.3%
Rx Capture Rate (CCP & Contract)	68.3%	74.8%	74.7%	73.6%	74.7%	73.7%	74.7%	75.0%	74.3%	74.0%	76.8%	74.1%
Total Net Revenue	\$ 1,411,221	\$ 1,438,181	\$ 1,391,222	\$ 1,473,623	\$ 1,452,845	\$ 1,348,140	\$ 1,641,945	\$ 1,423,709	\$ 1,390,438	\$ 1,560,889	\$ 1,497,212	\$ 1,443,662
Gross Sales - Pharmaceuticals	\$ 1,399,729	\$ 1,420,606	\$ 1,372,866	\$ 1,454,986	\$ 1,432,824	\$ 1,325,667	\$ 1,615,475	\$ 1,401,390	\$ 1,369,231	\$ 1,534,944	\$ 1,473,007	\$ 1,421,960
Margin - Pharmaceuticals	\$ 630,108	\$ 667,570	\$ 623,995	\$ 623,221	\$ 638,146	\$ 605,589	\$ 698,813	\$ 595,128	\$ 635,135	\$ 711,676	\$ 684,674	\$ 628,824
Gross Sales - Merchandise	\$ 11,493	\$ 17,575	\$ 18,356	\$ 18,638	\$ 20,021	\$ 22,473	\$ 26,470	\$ 22,320	\$ 21,207	\$ 25,945	\$ 24,205	\$ 21,702
Rx Purchases - CCP Village	\$ 287,625	\$ 321,903	\$ 302,460	\$ 280,962	\$ 331,579	\$ 324,119	\$ 359,799	\$ 242,516	\$ 334,495	\$ 344,168	\$ 302,447	\$ 254,777
OTC & HME Purchases - CCP Village	\$ 16,612	\$ 20,043	\$ 16,959	\$ 18,979	\$ 18,442	\$ 16,347	\$ 23,271	\$ 22,514	\$ 19,015	\$ 21,204	\$ 23,325	\$ 19,008
Rx Purchases - CCP NW	\$ 502,549	\$ 468,893	\$ 423,372	\$ 483,400	\$ 452,978	\$ 422,242	\$ 511,905	\$ 454,891	\$ 421,801	\$ 502,843	\$ 464,529	\$ 422,320
OTC & HME Purchases - CCP NW	\$ 18,987	\$ 18,864	\$ 19,434	\$ 22,598	\$ 20,737	\$ 20,533	\$ 22,018	\$ 20,006	\$ 18,472	\$ 23,346	\$ 22,240	\$ 20,109
Rx Purchases - Site Acct.	\$ 1,326	\$ 7,120	\$ 2,979	\$ 1,328	\$ 975	\$ 418	\$ 363	\$ 1,724	\$ 823	\$ 148	\$ 1,061	\$ 1,721
OTC & HME Purchases - Site Acct.	\$ 53	\$ 61	\$ 27	\$ 43	\$ 79	\$ 29	\$ 33	\$ 15	\$ 77	\$ 92	\$ 55	\$ 3
Inventory - CCP Village					\$ 345,245			\$ 402,170				
Inventory - CCP NW					\$ 423,232			\$ 422,653				
Accounts Receivable	\$ 629,203	\$ 626,457	\$ 669,133	\$ 621,031	\$ 637,009	\$ 658,589	\$ 561,134	\$ 580,047	\$ 669,923	\$ 599,506	\$ 627,470	\$ 620,182
CCP Village	\$ 283,799	\$ 298,229	\$ 325,653	\$ 288,450	\$ 320,431	\$ 312,639	\$ 264,065	\$ 267,712	\$ 330,942	\$ 251,231	\$ 306,277	\$ 264,145
CCP NW	\$ 345,404	\$ 328,229	\$ 343,480	\$ 332,580	\$ 316,579	\$ 345,951	\$ 297,068	\$ 312,335	\$ 338,980	\$ 348,275	\$ 321,192	\$ 356,037
Curant Health												
Revenue	\$ 34,952	\$ 25,252	\$ 47,933	\$ 25,672	\$ 49,752	\$ 68,230	\$ 58,846	\$ 14,439	\$ 42,407	\$ 55,414	\$ 57,684	Pending
Accounts Receivable	\$ 27,242	\$ 51,111	\$ 34,517	\$ 62,057	\$ 67,635	\$ 56,665	\$ 32,356	\$ 37,604	\$ 58,802	\$ 81,309	\$ 67,001	Pending
340B Claims	80	94	76	82	70	64	80	56	59	67	59	Pending
CVS Revenue	\$ 119,893	\$ 151,312	\$ 121,257	\$ 124,276	\$ 70,868	\$ 80,443	\$ 75,555	\$ 86,757	\$ 70,463	\$ 70,741	\$ 93,263	\$ 73,396
340B Claims	380	385	220	156	85	40	164	159	145	144	162	152
340Basics Revenue	\$ 16,176	\$ 16,735	\$ 14,846	\$ 18,730	\$ 18,342	\$ 12,374	\$ (21,749)	\$ 16,482	\$ 15,077	\$ 54,122	\$ 15,516	Pending
340B Claims	181	227	218	147	139	115	146	131	118	206	202	Pending
Walgreens Revenue		\$ -	\$ 3,785	\$ 111,170	\$ 38,634	\$ 44,922	\$ 38,687	\$ 28,064	\$ 28,394	\$ 51,871	\$ 36,854	\$ 43,498
340B Claims		-	15	863	302	356	292	304	233	396	337	329

