

Carolina Health Centers, Inc.
Organizational Performance Report - Pharmacy Program

<u>FY 2021</u>	<u>June</u>	<u>July</u>	<u>August</u>	<u>Sept</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>March</u>	<u>April</u>	<u>May</u>
Total Prescriptions Filled	28,680	28,524	28,881	27,733	27,510	28,255	29,661	26,757				
CCP NW	14,517	14,470	14,579	13,753	13,802	14,458	14,872	13,395				
CCP Village	14,163	14,054	14,302	13,980	13,708	13,797	14,789	13,362				
Deliveries - All Sites	2,356	2,244	2,264	2,440	2,249	2,202	2,455	2,202				
Mail Order Rxs	116	94	133	113	125	107	145	91				
Home Deliveries	755	892	849	992	899	953	965	869				
MTM - CCP Village	0	0	0	0	0	0	0	0				
MTM - CCP NW	0	0	0	0	0	0	0	0				
Prescriptions - FQHC	11,740	11,826	11,934	11,349	11,384	11,554	12,337	11,208				
Prescriptions - Retail	16,940	16,698	16,947	16,384	16,126	16,701	17,324	15,549				
Rx Capture Rate (CCP Only)	41.7%	44.3%	42.5%	41.9%	40.8%	40.4%	41.2%	41.5%				
Rx Capture Rate (Contract Only)	32.9%	34.7%	36.9%	35.9%	37.2%	36.6%	36.7%	36.4%				
Rx Capture Rate (CCP & Contract)	74.6%	79.0%	79.4%	77.8%	78.0%	77.1%	77.9%	77.9%				
Total Net Revenue	\$ 1,544,963	\$ 1,579,761	\$ 1,637,497	\$ 1,494,190	\$ 1,580,122	\$ 1,538,750	\$ 1,668,845	\$ 1,594,950	\$ -	\$ -	\$ -	\$ -
Gross Sales - Pharmaceuticals	\$ 1,522,979	\$ 1,558,638	\$ 1,616,276	\$ 1,471,945	\$ 1,557,997	\$ 1,513,773	\$ 1,640,914	\$ 1,571,525				
Margin - Pharmaceuticals	\$ 728,972	\$ 701,338	\$ 725,851	\$ 702,321	\$ 701,794	\$ 714,462	\$ 792,735	\$ 736,017				
Gross Sales - Merchandise	\$ 21,984	\$ 21,123	\$ 21,220	\$ 22,245	\$ 22,126	\$ 24,977	\$ 27,931	\$ 23,425				
Rx Purchases - CCP Village	\$ 343,106	\$ 319,016	\$ 340,594	\$ 290,486	\$ 315,472	\$ 342,735	\$ 333,991	\$ 301,366				
OTC & HME Purchases - CCP Village	\$ 22,450	\$ 24,954	\$ 20,216	\$ 22,730	\$ 24,443	\$ 22,278	\$ 20,230	\$ 22,371				
Rx Purchases - CCP NW	\$ 485,305	\$ 453,600	\$ 507,150	\$ 457,184	\$ 457,037	\$ 463,191	\$ 497,554	\$ 483,746				
OTC & HME Purchases - CCP NW	\$ 19,781	\$ 18,770	\$ 21,000	\$ 21,897	\$ 18,643	\$ 22,039	\$ 20,558	\$ 21,132				
Rx Purchases - Site Acct.	\$ 2,869	\$ 3,337	\$ 4,758	\$ 445	\$ 1,623	\$ 2,188	\$ 989	\$ 490				
OTC & HME Purchases - Site Acct.	\$ 12	\$ 12	\$ 45	\$ 53	\$ 23	\$ 19	\$ 54	\$ 9				
Inventory - CCP Village												
Inventory - CCP NW												
Accounts Receivable	\$ 688,005	\$ 642,254	\$ 746,887	\$ 627,506	\$ 618,726	\$ 684,458	\$ 581,511	\$ 690,521	\$ -	\$ -	\$ -	\$ -
CCP Village	\$ 318,647	\$ 309,000	\$ 345,131	\$ 300,846	\$ 299,041	\$ 323,420	\$ 297,740	\$ 339,552				
CCP NW	\$ 369,358	\$ 333,254	\$ 401,756	\$ 326,660	\$ 319,685	\$ 361,039	\$ 283,772	\$ 350,969				
Curant Health												
Revenue	\$ 65,755	\$ 21,306	\$ 11,976	\$ 47,364	\$ 31,502	\$ 44,624	\$ 18,441	Pending				
Accounts Receivable	\$ 34,888	\$ 25,098	\$ 35,995	\$ 24,735	\$ 32,668	\$ 22,353	\$ 25,066	Pending				
340B Claims	61	44	60	57	64	53	56	Pending				
CVS Revenue	\$ 73,805	\$ 83,270	\$ 79,625	\$ 78,971	\$ 97,948	\$ 78,437	\$ 92,327	\$ 90,211				
340B Claims	155	162	174	176	191	164	191	172				
340Basics Revenue	\$ 24,473	\$ 36,434	\$ 50,589	\$ 82,702	\$ 55,592	\$ 78,442	\$ 52,281	Pending				
340B Claims	269	469	426	349	339	324	336	Pending				
Walgreens Revenue	\$ 56,146	\$ 44,616	\$ 44,058	\$ 34,846	\$ 39,558	\$ 48,508	\$ 36,595	\$ 40,741				
340B Claims	362	377	340	308	350	371	348	314				

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DIR Balance Total	\$ 239,318	\$ 266,472	\$ 260,633	\$ 289,170	\$ 345,226	\$ 354,493	\$ 344,479	\$ 47,142	\$ -	\$ -	\$ -	\$ -
CCP Village	\$ 123,722	\$ 130,616	\$ 115,903	\$ 125,089	\$ 151,456	\$ 148,326	\$ 132,930	\$ 26,505				
- Aetna Generic	\$ 4,967	\$ 6,436	\$ 9,211	\$ 5,407	\$ 6,433	\$ 2,346	\$ 3,552	\$ 2,863				
- CVS/Caremark & Aetna Brand	\$ 110,959	\$ 111,738	\$ 86,736	\$ 93,483	\$ 114,093	\$ 108,464	\$ 87,287	\$ 21,939				
- CVS/Caremark ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				
- Express Scripts ER	\$ 7,796	\$ 12,442	\$ 19,956	\$ 26,198	\$ 30,930	\$ 37,517	\$ 42,092	\$ -				
- OptumRx ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,704				
CCP NW	\$ 115,595	\$ 135,856	\$ 144,730	\$ 164,081	\$ 193,771	\$ 206,166	\$ 211,549	\$ 20,636				
- Aetna Generic	\$ 6,833	\$ 8,447	\$ 10,497	\$ 6,152	\$ 9,311	\$ 4,117	\$ 6,592	\$ 4,490				
- CVS/Caremark & Aetna Brand	\$ 77,276	\$ 76,629	\$ 59,714	\$ 66,299	\$ 78,158	\$ 74,886	\$ 62,607	\$ 12,537				
- CVS/Caremark ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				
- Express Scripts ER	\$ 31,486	\$ 50,780	\$ 74,520	\$ 91,630	\$ 106,302	\$ 127,163	\$ 142,350	\$ -				
- OptumRx ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,610				