

Carolina Health Centers, Inc.  
Organizational Performance Report - Pharmacy Program FY 2019

	June	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May
<b>Total Prescriptions Filled</b>	28,295	28,620	30,203	26,769	29,911	28,137	28,112	29,518	26,992			
CCP NW	14,030	14,283	14,975	13,386	14,692	14,179	14,260	14,698	13,468			
CCP Village	14,265	14,337	15,228	13,383	15,219	13,958	13,852	14,820	13,524			
Deliveries - All Sites	2,363	2,441	2,544	2,065	2,824	2,154	1,940	2,380	2,060			
Mail Order Rxs	109	96	131	90	101	117	119	114	81			
MTM - CCP Village	0	0	0	0	0	0	0	0	0			
MTM - CCP NW	0	0	0	0	0	0	0	0	0			
Prescriptions - FQHC	13,139	13,222	11,794	10,337	11,853	10,474	10,362	11,215	10,057			
Prescriptions - Retail	15,156	15,398	18,409	16,432	18,058	17,663	17,750	18,303	16,935			
<b>Rx Capture Rate</b>	36.4%	38.5%	38.8%	39.0%	39.6%	37.2%	36.9%	37.3%	36.8%			
<b>Total Net Revenue</b>	\$ 1,186,851	\$ 1,213,998	\$ 1,199,032	\$ 1,088,399	\$ 1,200,595	\$ 1,144,530	\$ 1,180,155	\$ 1,179,606	\$ 1,082,960	\$ -	\$ -	\$ -
Gross Sales - Pharmaceuticals	\$ 1,163,648	\$ 1,191,725	\$ 1,173,503	\$ 1,064,713	\$ 1,174,614	\$ 1,118,375	\$ 1,152,776	\$ 1,154,877	\$ 1,059,508			
Margin - Pharmaceuticals	\$ 480,113	\$ 457,934	\$ 455,793	\$ 436,857	\$ 469,124	\$ 424,119	\$ 429,678	\$ 432,893	\$ 400,669			
Gross Sales - Merchandise	\$ 23,203	\$ 22,273	\$ 25,529	\$ 23,687	\$ 25,981	\$ 26,155	\$ 27,379	\$ 24,729	\$ 23,453			
Purchases - CCP Village	\$ 215,740	\$ 251,528	\$ 255,225	\$ 229,724	\$ 282,008	\$ 254,785	\$ 248,615	\$ 246,093	\$ 192,282			
Purchases - CCP NW	\$ 434,205	\$ 458,189	\$ 469,577	\$ 407,899	\$ 520,353	\$ 429,471	\$ 462,899	\$ 486,079	\$ 413,262			
Inventory - CCP Village	\$ 257,505			\$ 272,177					\$ 321,071			
Inventory - CCP NW	\$ 326,386			\$ 372,254					\$ 417,798			
	3-Jun-18			30-Sep-18					3-Feb-19			
<b>Accounts Receivable</b>	\$ 621,470	\$ 544,265	\$ 465,230	\$ 525,829	\$ 461,108	\$ 451,646	\$ 528,405	\$ 430,070	\$ 436,401	\$ -	\$ -	\$ -
CCP Village	\$ 292,371	\$ 208,623	\$ 189,763	\$ 207,744	\$ 187,729	\$ 188,209	\$ 215,987	\$ 185,925	\$ 183,275			
CCP NW	\$ 329,099	\$ 335,642	\$ 275,467	\$ 318,085	\$ 273,379	\$ 263,437	\$ 312,418	\$ 244,145	\$ 253,126			
<b>Site Delivery Returns</b>				\$ 1,997	\$ 985	\$ 4,261	\$ 1,401	\$ 1,670	\$ 2,093	\$ -	\$ -	\$ -
Acquisition Cost				\$ 667	\$ 230	\$ 1,427	\$ 603	\$ 724	\$ 498			
Lost Revenue				\$ 1,329	\$ 755	\$ 2,833	\$ 798	\$ 946	\$ 1,595			
<b>Curant Health</b>												
Revenue	N/A	\$ (10,248)	\$ 21,432	\$ 6,290	\$ 54,425	\$ 13,068	\$ 46,418	\$ 125,316				
Accounts Receivable	N/A	\$ 13,346	\$ -	\$ 15,608	\$ 1,255	\$ 26,746	\$ 86,320	\$ 28,691				
<b>DIR Balance Total</b>							2018 Balance					
							\$ 44,411		\$ 26,126			
CCP Village							\$ 16,555		\$ 12,279			
- Aetna							\$ 1,178		\$ 2,390			
- CVS/Caremark ER							\$ -		\$ -			
- CVS/Caremark							\$ 15,377		\$ 8,710			
- OptumRx ER							\$ -		\$ 1,179			
CCP NW							\$ 27,857		\$ 13,847			
- Aetna							\$ 9,562		\$ 4,167			

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- CVS/Caremark ER							\$ -		\$ -			
- CVS/Caremark							\$ 18,295		\$ 9,680			
- OptumRx ER							\$ -		\$ -			
<b>Rx Audits (NW\Village)</b>												
Corrected to 340B	0\1	6\1	21\0	17\0	12\0	7\0	12\0	2\0	3\0			
Corrected to Retail-Outside	0\0	0\0	0\2	0\1	0\0	0\0	0\1	1\0	0\0			
Corrected Medicaid from 340B	0\0	0\0	0\0	0\0	0\0	0\0	0\0	0\0	0\1			
Corrected Referrals	43\7	30\14	8\9	18\4	11\2	29\6	27\5	19\8	9\7			
Corrected Sliding Fee	3\6	4\3	0\2	3\4	7\7	2\2	3\3	6\3	6\3			