

Carolina Health Centers, Inc.  
Organizational Performance Report - Pharmacy Program FY 2018

	<u>June</u>	<u>July</u>	<u>August</u>	<u>Sept</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>March</u>	<u>April</u>	<u>May</u>
<b>Total Prescriptions Filled</b>	28,284	26,845	29,145	27,996	28,868	28,264	28,572	31,288	27,400	30,011	29,226	29,660
CCP NW	14,544	13,914	14,866	14,377	14,646	14,421	14,595	15,691	14,030	14,942	14,874	14,911
CCP Village	13,740	12,931	14,279	13,619	14,222	13,843	13,977	15,597	13,370	15,069	14,352	14,749
Deliveries - All Sites	2,335	2,185	2,379	2,213	2,401	2,353	2,195	2,561	2,021	2,494	2,333	2,431
Mail Order Rxs	145	113	85	152	116	147	137	168	109	170	88	135
MTM - CCP Village	6	4	2	0	0	0	8	0	7	28	0	0
MTM - CCP NW	10	6	5	3	0	0	0	0	24	4	0	0
Prescriptions - FQHC	12,491	12,224	12,965	12,773	13,318	12,944	13,083	14,017	12,949	13,933	13,241	13,835
Prescriptions - Retail	15,793	14,621	16,180	15,223	15,550	15,320	15,489	17,271	14,451	16,078	15,985	15,825
Rx Capture Rate	35.1%	35.3%	38.0%	37.6%	36.6%	36.0%	35.6%	36.6%	36.7%	36.8%	37.0%	38.2%
<b>Total Net Revenue</b>	<b>1,049,872</b>	<b>1,007,954</b>	<b>1,077,226</b>	<b>1,033,944</b>	<b>1,076,484</b>	<b>1,066,382</b>	<b>1,046,551</b>	<b>1,142,411</b>	<b>1,023,099</b>	<b>1,110,426</b>	<b>1,134,190</b>	<b>1,263,182</b>
Gross Sales - Pharmaceuticals	1,020,330	980,665	1,044,925	1,002,456	1,048,399	1,034,517	1,012,838	1,111,254	994,990	1,078,550	1,102,301	1,242,920
Margin - Pharmaceuticals	345,648	337,442	360,326	359,027	363,608	371,483	382,522	388,810	347,819	388,274	403,727	501,504
Gross Sales - Merchandise	29,542	27,289	32,301	31,488	28,085	31,865	33,713	31,157	28,110	31,876	31,888	20,262
Purchases - CCP Village	207,151	213,485	219,189	215,755	194,545	190,049	210,301	239,152	178,227	212,501	220,633	235,571
Purchases - CCP NW	454,564	401,868	458,865	456,881	435,623	425,141	420,855	452,883	419,201	441,316	425,776	462,837
Inventory - CCP Village	\$219,199						\$211,658			\$217,436		
Inventory - CCP NW	\$326,712						\$307,850			\$318,835		
	4-Jun-17						3-Dec-17			4-Mar-18		
<b>Rx Audits (NW\Village)</b>												
Corrected to 340B	23\8	15\9	14\11	23\11	33\17	17\10	5\17	16\10	14\23	16\20	17\11	12\14
Corrected to Retail-Outside	28\4	11\8	7\11	14\13	22\6	17\12	7\11	12\4	9\10	8\9	7\15	10\12
Corrected Medicaid from 340B	0\0	0\1	0\1	2\0	3\0	1\4	1\0	2\3	1\1	7\1	2\1	0\2
Corrected Referrals						19\2	37\9	31\9	30\4	18\5	30\7	16\9
Corrected Sliding Fee						3\3	6\10	6\4	5\6	4\4	2\2	5\8