

Carolina Health Centers, Inc.
Organizational Performance Report - Pharmacy Program FY 2019

	June	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May
Total Prescriptions Filled	28,295	28,620	30,203	26,769	29,911	28,137	28,112	29,518	26,992	28,717	28,737	
CCP NW	14,030	14,283	14,975	13,386	14,692	14,179	14,260	14,698	13,468	14,233	14,116	
CCP Village	14,265	14,337	15,228	13,383	15,219	13,958	13,852	14,820	13,524	14,484	14,621	
Deliveries - All Sites	2,363	2,441	2,544	2,065	2,824	2,154	1,940	2,380	2,060	2,038	2,323	
Mail Order Rxs	109	96	131	90	101	117	119	114	81	109	91	
MTM - CCP Village	0	0	0	0	0	0	0	0	0	0	0	
MTM - CCP NW	0	0	0	0	0	0	0	0	0	0	0	
Prescriptions - FQHC	13,139	13,222	11,794	10,337	11,853	10,474	10,362	11,215	10,057	10,869	11,008	
Prescriptions - Retail	15,156	15,398	18,409	16,432	18,058	17,663	17,750	18,303	16,935	17,848	17,729	
Rx Capture Rate	36.4%	38.5%	38.8%	39.0%	39.6%	37.2%	36.9%	37.3%	36.8%	38.4%	39.4%	
Total Net Revenue	\$ 1,186,851	\$ 1,213,998	\$ 1,199,032	\$ 1,088,399	\$ 1,200,595	\$ 1,144,530	\$ 1,180,155	\$ 1,179,606	\$ 1,082,960	\$ 1,205,199	\$ 1,207,306	\$ -
Gross Sales - Pharmaceuticals	\$ 1,163,648	\$ 1,191,725	\$ 1,173,503	\$ 1,064,713	\$ 1,174,614	\$ 1,118,375	\$ 1,152,776	\$ 1,154,877	\$ 1,059,508	\$ 1,177,488	\$ 1,181,269	
Margin - Pharmaceuticals	\$ 480,113	\$ 457,934	\$ 455,793	\$ 436,857	\$ 469,124	\$ 424,119	\$ 429,678	\$ 432,893	\$ 400,669	\$ 432,113	\$ 475,086	
Gross Sales - Merchandise	\$ 23,203	\$ 22,273	\$ 25,529	\$ 23,687	\$ 25,981	\$ 26,155	\$ 27,379	\$ 24,729	\$ 23,453	\$ 27,711	\$ 26,037	
Purchases - CCP Village	\$ 215,740	\$ 251,528	\$ 255,225	\$ 229,724	\$ 282,008	\$ 254,785	\$ 248,615	\$ 246,093	\$ 192,282	\$ 222,000	\$ 241,903	
Purchases - CCP NW	\$ 434,205	\$ 458,189	\$ 469,577	\$ 407,899	\$ 520,353	\$ 429,471	\$ 462,899	\$ 486,079	\$ 413,262	\$ 470,990	\$ 449,349	
Inventory - CCP Village	\$ 257,505			\$ 272,177					\$ 321,071			
Inventory - CCP NW	\$ 326,386			\$ 372,254					\$ 417,798			
	3-Jun-18			30-Sep-18					3-Feb-19			
Accounts Receivable	\$ 621,470	\$ 544,265	\$ 465,230	\$ 525,829	\$ 461,108	\$ 451,646	\$ 528,405	\$ 430,070	\$ 436,401	\$ 507,048	\$ 416,834	\$ -
CCP Village	\$ 292,371	\$ 208,623	\$ 189,763	\$ 207,744	\$ 187,729	\$ 188,209	\$ 215,987	\$ 185,925	\$ 183,275	\$ 219,793	\$ 176,582	
CCP NW	\$ 329,099	\$ 335,642	\$ 275,467	\$ 318,085	\$ 273,379	\$ 263,437	\$ 312,418	\$ 244,145	\$ 253,126	\$ 287,255	\$ 240,252	
Site Delivery Returns				\$ 1,997	\$ 985	\$ 4,261	\$ 1,401	\$ 1,670	\$ 2,093	\$ 3,103	\$ 915	\$ -
Acquisition Cost				\$ 667	\$ 230	\$ 1,427	\$ 603	\$ 724	\$ 498	\$ 465	\$ 268	
Lost Revenue				\$ 1,329	\$ 755	\$ 2,833	\$ 798	\$ 946	\$ 1,595	\$ 2,638	\$ 648	
Curant Health												
Revenue	N/A	\$ (10,248)	\$ 21,432	\$ 6,290	\$ 54,425	\$ 13,068	\$ 46,418	\$ 125,316	\$ 41,400	\$ 21,257		
Accounts Receivable	N/A	\$ 13,346	\$ -	\$ 15,608	\$ 1,255	\$ 26,746	\$ 86,320	\$ 28,691	\$ 2,061	\$ 19,789		
							2018 Balance					
DIR Balance Total							\$ 44,411		\$ 26,126	\$ 42,012	\$ 73,363	
CCP Village							\$ 16,555		\$ 12,279	\$ 19,861	\$ 36,534	
- Aetna							\$ 1,178		\$ 2,390	\$ 3,519	\$ 7,015	
- CVS/Caremark ER							\$ -		\$ -	\$ -	\$ -	
- CVS/Caremark							\$ 15,377		\$ 8,710	\$ 14,169	\$ 21,883	
- OptumRx ER							\$ -		\$ 1,179	\$ 2,174	\$ 2,452	
CCP NW							\$ 27,857		\$ 13,847	\$ 22,151	\$ 36,829	
- Aetna							\$ 9,562		\$ 4,167	\$ 7,142	\$ 9,858	

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- CVS/Caremark ER							\$ -		\$ -	\$ -	\$ -	
- CVS/Caremark							\$ 18,295		\$ 9,680	\$ 15,009	\$ 21,275	
- OptumRx ER							\$ -		\$ -	\$ -	\$ -	
Rx Audits (NW\Village)												
Corrected to 340B	0\1	6\1	21\0	17\0	12\0	7\0	12\0	2\0	3\0	2\0	67\0	
Corrected to Retail-Outside	0\0	0\0	0\2	0\1	0\0	0\0	0\1	1\0	0\0	0\1	0\0	
Corrected Medicaid from 340B	0\0	0\0	0\0	0\0	0\0	0\0	0\0	0\0	0\1	0\1	0\0	
Corrected Referrals	43\7	30\14	8\9	18\4	11\2	29\6	27\5	19\8	9\7	13\13	54\4	
Corrected Sliding Fee	3\6	4\3	0\2	3\4	7\7	2\2	3\3	6\3	6\3	3\5	3\2	